



Ibis SIM

PARTNERSHIP PROGRAM

June 2016



KEY FACTS

195 countries offering services such as USSD Callback Voice, Prepaid Roaming SIM card, Prepaid Data Roaming.

2016 rollout of Ibis Chat - a new type of free service for people who like to chat and travel!

IBIS CHAT SIM

A SIM with one year free chat service with WhatsApp/Viber/Facebook Messenger.*

IBIS SIM CDMA/GSM Global GSM

Roaming Solution and SIM cards for telecom operators anywhere.

IBIS SIM DISTRIBUTION

Business-in-a-box A package for any type of business. Great opportunity for resellers and distributors!

IBIS SIM TELEMATICS

Affordable solutions for global M2M/IoT Applications specially tuned for the telematics industry.

Ibis Chat Sim

New and unique set of services which allow people to use Viber, Facebook Messenger and WhatsApp for text messaging and emoticons for free for one year when roaming.

IBIS CHAT SIM. High quality, 3-in-1 form factor GSM SIM card. By default, no graphic design is applied. MSISDN, Serial, PIN/PUK data laser-engraved. Minimum order quantity (MOQ): 100 pcs.

SERVICE COST. One-time annual end-user fee to use the Ibis Chat service. The cost is 10.00€ per year and the payment is deducted from the SIM card balance, when service is activated.

After activation, for a period of 365 days, the Ibis Chat service can be used at any time, even with a zero balance on the SIM card.

SERVICE COVERAGE COUNTRIES.

Albania, Armenia, Azerbaijan, Belarus, Canada, Chile, China, Croatia, Cyprus, Czech Republic, Denmark, Egypt, Estonia, Faeroe Islands, Finland, France, Ghana, Georgia, Germany, Gibraltar, Greece, Hong-Hong, Hungary, Iceland, India, Indonesia, Ireland, Israel, Italy, Kazakhstan, Kenya, Latvia, Liechtenstein, Lithuania, Luxembourg, Macau, Malta, Mexico, Monaco, Montenegro, Netherlands, New Zealand, Norway, Philippines, Poland, Portugal, Romania, Russia, San Marino, Saudi Arabia, Serbia, Singapore, Slovakia, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Tajikistan, Thailand, Turkey, Ukraine, United Arab Emirates, United Kingdom, USA, USA Virgin Islands, Uzbekistan, Vatican City.

LANDING PAGE. An automatic landing page is displayed in the browser of the smartphone or tablet, which prompts the user to select either Ibis Chat or the Internet Pay as You Go mode.

Ibis Sim for Telematics

IBIS SIM M2M. High quality, 3-in-1 form factor GSM SIM card or QFN8 Standard chip. By default, no graphic design applied. MSISDN, Serial, PIN/PUK data laser-engraved on SIM cards. Minimum order quantity (MOQ): 100SIMs / 300 QFN8 chips. SIMs are available from stock at any time, QFN8 chips available by preorder.

IBIS SIM M2M DATA PACKAGES: M2M 5 - 5MB / valid 30 days / 1.39€ M2M 10 - 10MB / valid 30 days / 2.49€ M2M 20 - 20MB / valid 30 days / 3.99€ M2M 25 - 25MB / valid 30 days / 4.99€ M2M 30 - 30MB / valid 30 days / 5.99€

NB! All retail rates include distributing partner commissions!

XML API for management and configuration is provided at no extra cost.

SERVICE COVERAGE COUNTRIES.

Armenia, Belarus, Australia, Belgium, Austria, Bulgaria, Argentina, Azerbaijan, Canada, China, Colombia, Croatia, Cyprus, Czech Republic, Denmark, El Salvador, Estonia, Finland, France, Georgia, Germany, Gibraltar, United Kingdom, Greece, Guatemala, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Kazakhstan, Korea (South), Latvia, Liechtenstein, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Moldova, Monaco, Nicaragua, Norway, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Romania, Russia, Saudi Arabia, Serbia, Singapore, Slovakia, Slovenia, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Tajikistan, Thailand, Netherlands, Turkey, Ukraine, United Arab Emirates, Uruguay, USA, Uzbekistan, Vatican City, San Marino.

Ibis SIM Data Packages

In addition to making phone calls and using the data services in roaming, users can also enjoy affordable data packages.

IBIS EURO SIM. High quality, 3-in-1 form factor GSM SIM card. By default, no graphic design applied. MSISDN, Serial, PIN/PUK data laser-engraved.

MINIMUM ORDER QUANTITY (MOQ): 100 pcs. Available from stock at any time. Optimised for performance across European Union, North America, and selected Asian countries plus Australia. 4G LTE data transmission speeds where available.

IBIS EURO SIM DATA PACKAGES

Day Pass 100 100MB / valid 24 hours/ 5.00 EUR

Day Pass 250 250MB / valid 24 hours/ 10.00 EUR

2-Week pass 500 500MB / valid 14 days/ 20.00 EUR

2 Week pass 1000 1GB / valid 14 days/ 35.00 EUR

Monthly pass 2000 2GB / valid 30 days/ 65.00 EUR

Monthly pass LTE 3000 3GB / valid 30 days/ 95.00 EUR

Unlimited Data pass valid 24 hours/ 9.00 EUR

NB! All retail rates include distributing partner commissions!

SERVICE COVERAGE COUNTRIES.

Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal, Reunion Island, Romania, San Marino, Slovakia, Slovenia, Spain, Sweden, Switzerland, United Kingdom.

Ibis Cloud Sim

High quality, 3-in-1 form factor GSM SIM card. By default, no graphic design applied. MSISDN, Serial, PIN/PUK data laser-engraved.

MINIMUM ORDER QUANTITY (MOQ): 100 pcs.

Features excellent voice call capabilities, as well as a wide range of data packages worldwide. Excellent all-in-one product.

IBIS CLOUD SIM DATA PACKAGES

Day Pass 10 10MB / valid 24 hours/ 0.75 EUR

Day Pass 50 250MB / valid 24 hours/ 5.00 EUR

Weekly pass 150 150MB / valid 7 days/ 12.50 EUR

2 Week pass 250 250MB / valid 14 days/ 19.00 EUR

Monthly pass 500 500MB / valid 30 days/ 35.00 EUR

Monthly pass 1000 1GB / valid 30 days/ 69.00 EUR

Monthly pass 2000 2GB / valid 30 days/ 95.00 EUR

NB! All retail rates include distributing partner commissions!

SERVICE COVERAGE COUNTRIES.

Argentina, Australia, Austria, Azerbaijan, Belgium, Brazil, Bulgaria, Canada, Chile, China, Colombia, Costa Rica, Croatia, Cyprus, Czech Republic, Denmark, El Salvador, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Greece, Greenland, Guatemala, Honduras, Hong Kong, Hungary, Iceland, India, Ireland, Israel, Italy, Japan, Kazakhstan, Korea (South), Latvia, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Monaco, Netherlands, Nicaragua, Norway, Panama, Paraguay, Peru, Poland, Portugal, Puerto Rico, Romania, Russia, Singapore, Slovakia, Spain, Sweden,

*Switzerland, Tajikistan, Thailand, United Uruguay, USA,
Vatican City. Slovenia, Taiwan, Kingdom,*

LANDING PAGE. *The landing page is completely free of charge and will open automatically in the browser when a data package offer is available. Available on Ibis Cloud Sim and Ibis Euro Sim only!*

Ibis SIM Distribution – Business-in-a-box

It has never been easier to become a telecom company. Take advantage of our Business-in-a-box solution and start your new business in less than 10 days with minimum start up costs.

Ibis Technology will provide all the tools you need to get started. All you have to do is add your local payment methods, and start your marketing campaign. Users are directed to your own customized website, and place orders paying directly to your account. Think about it, in just 10 days, the money could start rolling in!

COOPERATION MODEL. *You need to order initial stock of SIM cards as well as prepaid airtime in order to create and distribute Starter kits consisting of SIMs and Airtime. We provide commission on the airtime, and special bulk pricing for SIM card orders.*

RATES. *Retail rates are provided by Ibis Technology. Rates are update once a month. Balance usage is calculated by Ibis Technology, and your customers can access online stats at any time.*

SERVICES. *In addition to calling and data services abroad, your customers can enjoy a pack of additional services that are bundled with our product. It is up to you to decide which services to promote to your customers. Heavy travellers might appreciate the Mobile Miles service, which will award them with miles for every minute they spend on the phone.*

Conference calls are handy when you need to connect several teams in different parts of the world.

Skype-to-Ibis Sim calls are available for friends and family to reach Ibis Sim subscribers via collect calling, and multiple voice packages and data packages are also included. The

complete list of available services is available online at
<https://www.ibismob.com/discover>

Ibis SIM Cards

Depending on your market you may choose to have one or a few of our products. There are three types of products we supply at the moment:

***Ibis Cloud SIM** - excellent product for voice calls. Also offers data packages across 70+ countries worldwide! Special voice calling subscriptions are available.*

***Ibis Euro SIM** - product offers direct-calling and discounted data packages across North America, Europe, Russia, Australia and some Asian countries.*

***Ibis Chat SIM** - newest addition to our inventory, offers unlimited Viber, WhatsApp and Facebook Messenger texting in 70+ countries even with zero balance. Add balance and start making outgoing calls and use data services for browsing and checking email!*

CUSTOMISABLE WEBSITE

To ensure fast and easy deployment of your new business we are offering our partners a completely customizable white-label website. You can select your own local hosting provider, whilst Ibis Technology specialists can develop additional functionality, if required.

The initial startup package has a front-end designed for representation of the service, rates, and general company description, e-commerce structure and internal interface for end users to monitor their activity, and perform Airtime recharges.

Website is highly customizable: logos, text, languages, and colors can be adjusted as you wish. You can perform customization yourself or ask us for assistance.

Cooperation Opportunities for Telcos

Ibis Technologies actively seeking to engage with telecom operators on a global scale in order to help them reduce running costs, improve profitability and ensure competitive advantages in their respective markets.

We have developed the following custom tools that can be applied to different business scenarios in the Telco industry.

CDMA/GSM/VoIP Operator

WHOLESALE AGREEMENT MODEL. *The advantage of a wholesale agreement is the right to pay only for consumed services at the wholesale rate and at the end of the monthly billing period. A security deposit will be required.*

RATE PLAN MANAGEMENT. *A wholesale agreement grants both retail rate and profit margin per destination management rights to the partner.*

VOICE INTERCONNECT. *If you manage your own numbering plan and you wish to use these numbers with our SIMs, a SIP trunk must be established between our systems. We have POPs around the globe to peer with you to ensure minimum latency and the highest possible quality of the connection. There are several billing options for this setup, including a profit sharing model.*

CLI management is included. To ensure the best possible rate and quality, this SIP trunk may also be used if you purchase termination to our numbers directly from Ibis Technology.

SMS INTERCONNECT. *If you manage your own SMS enabled numbers we can also connect for SMS delivery. There are options for CLI management on outbound SMS as well.*

REMOTE BILLING OPTION. *Would you like to build a seamless extension to your existing service and liberate your customers from having to worry about their balance allocation for a roaming SIM? With a simple setup we can integrate with any billing system for service provision and online CDR exchange.*

XML API. *Fully featured XML API provides transparent integration of any of our functions or services into your existing systems.*

NOC/SLA. *Our well trained NOC is open 24x7 to provide support and troubleshoot any possible technical issues. We conform to the highest quality assurance standards in the industry and keep a close eye on the system round the clock with automated ASR control, voice quality measurement and load balancing tools!*

**Feel free to contact our business
development team by :**

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